

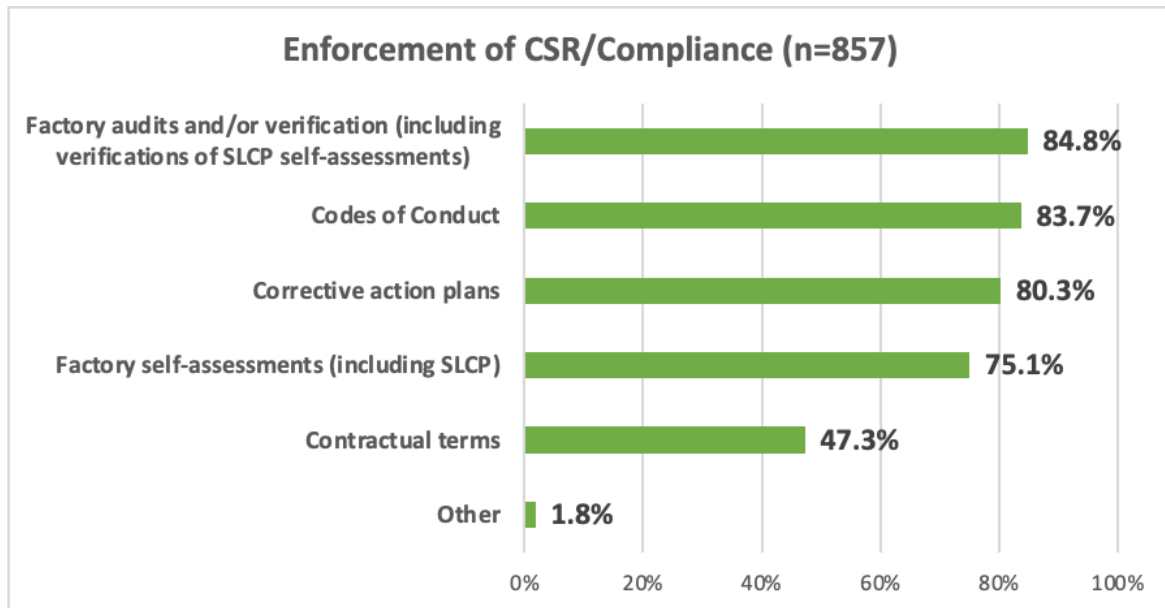
***NOTE:** Better Buying (BBI) strongly advises *against* comparing year-over-year data. This data is heavily influenced by BBI's subscriber base, which changes from year to year. Due to the dominance of BBI subscriber data in our overall data, any trends from one year to the next are not indicative of industry-wide trends.



Better Buying™ Category: Win-Win Sustainable Partnership

1. How does the buyer enforce its expectations for CSR/compliance?*

*This question was only asked if the rater responded “yes” to questions “Does the buyer set minimum expectations for CSR/compliance requirements for production of its orders?” or “Does the buyer set minimum expectations for environmental sustainability for production of its orders?” from the Sourcing and Order Placement category.



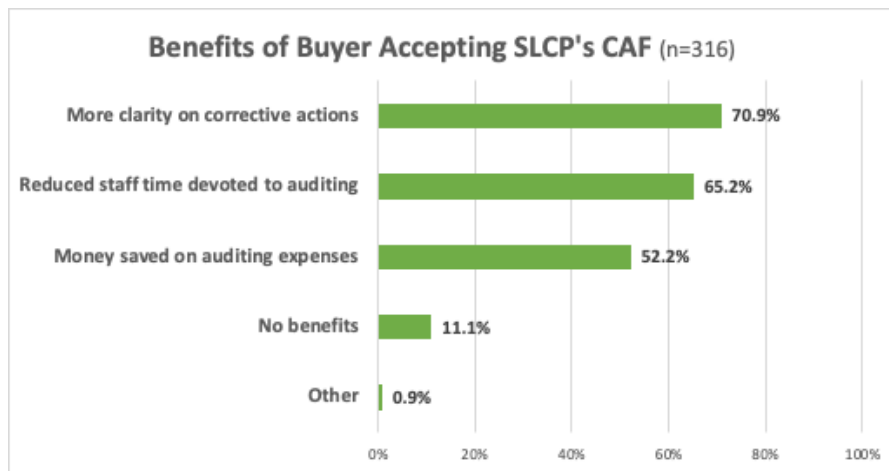
2. Did the buyer accept results from recently completed audits/assessments of workplace conditions at your factories in lieu of requiring new audits specifically for the buyer?*

*This question was only asked if the rater selected “Factory audits” or “Factory self-assessments” to the previous question “How does the buyer enforce its expectations for CSR/compliance?”



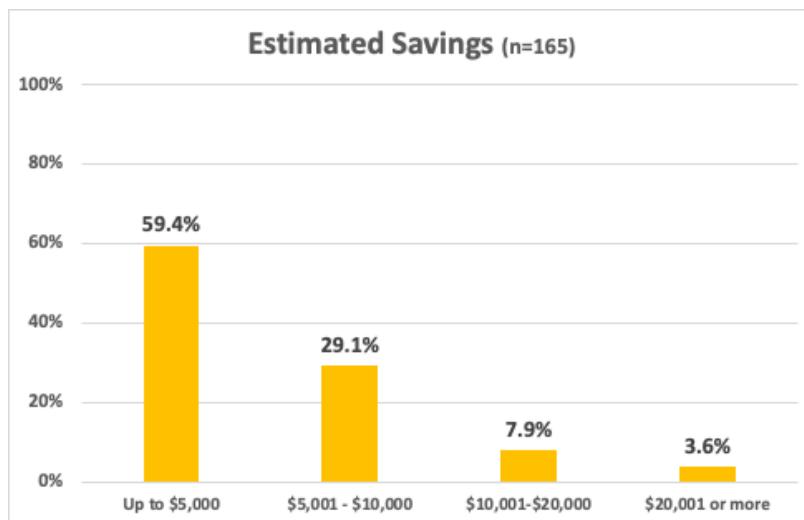
3. What were the benefits of your buyer accepting SLCP's CAF?*

*This question was only asked if the rater selected "Yes, from SLCP's Converged Assessment Framework (CAF)" to the previous question "Did the buyer accept results from recently completed audits/assessments of workplace conditions at your factories in lieu of requiring new audits specifically for the buyer?"



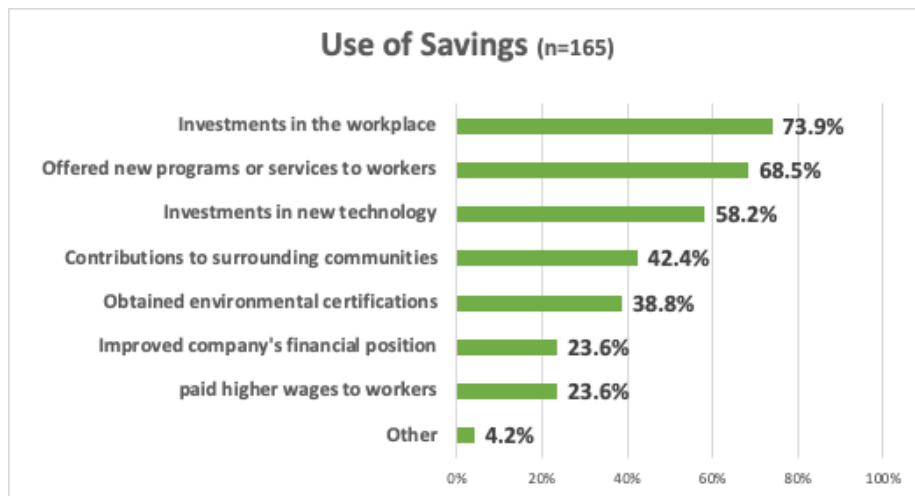
4. How much money (USD) do you estimate was saved as a result of your buyer accepting SLCP's CAF?*

*This question was only asked if the rater selected "Money saved on auditing expenses" to the previous question "What were the benefits of your buyer accepting SLCP?"



5. How were these savings used?*

*This question was only asked if the rater selected "Money saved on auditing expenses" to the previous question "What were the benefits of your buyer accepting SLCP?"



Other comments from suppliers describing how savings were used

"No significant saving due to SIG only incurred 1 paid audit before SLCP adoption. The payment to previous paid audit is about the same as SLCP verification."

"No significant saving"

"By decreasing audit fatigue and costs, factories are able to give more competitive prices. These cost savings also help them invest in sustainable programs, and trainings for their staff. "

"We do not know how the buyer uses the savings. "

"Reduced product cost."

"OCS, RCS Certification"